

September 1, 2020

## Boule Medonic CA620 Discontinuation Letter

To our valued Medonic CA 620 Customers

Thank you for your many years of loyalty and support of the Medonic CA620 hematology analyzer and our Boule/CDS products. We hope our service and support has lived up to your expectations over these many years.

This letter is to announce that as of December 31, 2020 we will no longer provide service support, reagents, quality control material, and calibrator products for the Medonic CA620.

We would like the opportunity to present the Medonic M-Series to you as a replacement. You will find many improvements in technology and usability over the former model but with the same type of reliability and longevity you've enjoyed with the CA620.

The current Medonic M-Series has been the \*leading selling 3-part differential hematology analyzer in the U.S. for the last 5 years in a row. We would like to show you why over 2,000 Physician Office Laboratories in the U.S. have made this choice.

Please contact us to get details on a replacement offer by emailing: [sales@boule.com](mailto:sales@boule.com) or call: 800-453-3328, Option 2. Our Technical Support department will direct your request to the appropriate Area Sales Manager.

Again, thank you for your loyalty and we look forward to continuing serving you in the future.

\*According to hematology sales data collected by Global Healthcare Exchange, LLC a leading U.S. based Healthcare Business & Data Automation company for 2015-2019